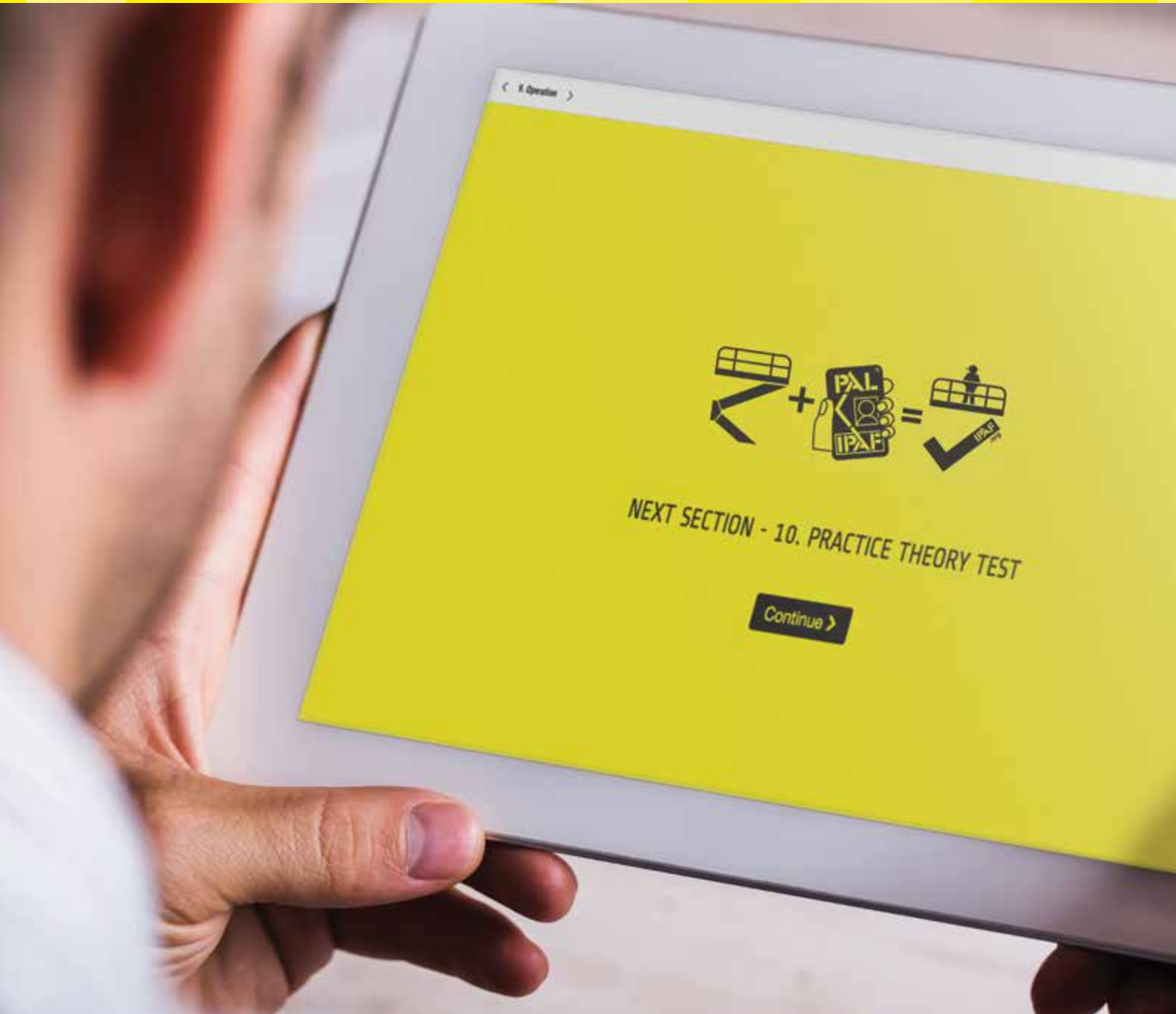




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ANNUAL REPORT 2015



PROMOTING THE SAFE AND EFFECTIVE USE OF POWERED ACCESS WORLDWIDE

www.ipaf.org



**TECHNICAL ADVICE
AND INFORMATION**



**SAFETY PROMOTION
AND DEVELOPMENT**



**PROMOTING THE POWERED
ACCESS INDUSTRY**



**INFLUENCING AND INTERPRETING
LEGISLATION AND STANDARDS**



**MANAGEMENT AND OPERATOR
TRAINING PROGRAMMES**



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PRESIDENT'S REPORT

Andy Studdert
President, IPAF

2015 saw IPAF continue to add new training centres and increase the number of PAL Cards issued. As world economies perform at different levels and adapt to cheaper oil in 2016, we can expect uneven growth in the economies of the geography our organisation serves.

The new year also brings the expansion of the new IPAF learning tools and eLearning module to the rest of the world. The eLearning module was tested in the United States and was very well received by students and instructors. The new module is currently rolling out across the UK, our largest market, and will begin to be introduced across the world throughout the remainder of the year. Additional languages will be available this quarter, with the Spanish language version available in the United States now. I believe the new learning platform will strengthen our key markets and dramatically expand IPAF's reach around the world.

I've spoken at many industry conferences about the need to develop or reinforce a culture of intervention in each one of our companies. A culture of intervention comes from my experience in the airline industry, where any employee could stop an airplane if they felt it was unsafe. Recently at NES Rentals, one of our drivers was delivering a 60-foot boom to a worksite. Upon arrival, he noticed that the intended work area was not level and there was no safe operating position for the boom, given the grade of the worksite.

Our driver informed the customer that he would not be delivering the boom because he felt it was unsafe to operate. The customer insisted and was willing to take full responsibility, but our driver continued to refuse the delivery. The customer called our branch manager, who agreed with the driver. The customer went further and called our district manager. The district manager supported the decisions of both the driver and branch manager. The order was cancelled. These decisions were key to maintaining our culture of intervention. Just imagine if the branch and district managers had not supported the driver, that lack of support would've spread through the entire company and undermined our safety culture. Sometimes, in order to maintain a safe work environment, you have to fire the customer.

As I complete my first year as President, I want to thank Tim and the entire team for their efforts to expand the reach and effectiveness of our organisation. The United Kingdom is, and will continue to be, our largest market for training centres and PAL Cards. There are opportunities worldwide for IPAF growth. As an example, the United States, the largest established MEWP market, continues to lag behind the world in terms of acceptance, training and PAL Cards. This will be a focus for us in 2016.

All the best this year and stay safe.

CEO'S REPORT

Tim Whiteman
CEO & Managing Director, IPAF



IPAF's quiet revolution...

IPAF adopted new Operating Rules during the Council Meeting held on 26 March 2015 in Arlington, VA in the USA. Hardly the stuff of revolution!

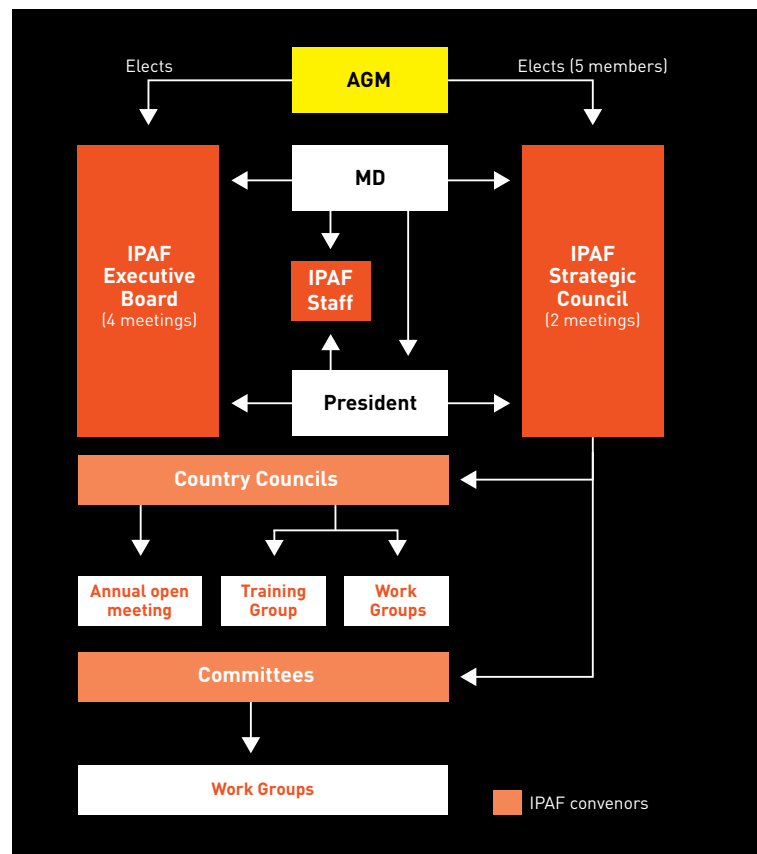
But, one year later, the impact of those new rules is only just being felt. Laid out in the nine-page document are procedures that give IPAF's 12 Country Councils new levels of independence and responsibility. For those who want it, there is the real possibility of creating a national IPAF under the umbrella of the parent organisation. Some Country Councils have already seized that opportunity and are creating their own national best practice guidance and safety initiatives. Others are more cautious and this reflects the way that IPAF works – as territories develop, we create Country Councils, which learn about the resources available from head office and from other parts of the world. Knowledge and experience is shared on safe operation, but also on how to boost the take-up of powered access in developing markets and how to interact with national authorities.

The Operating Rules also clarify the relationship between the IPAF Council (strategy and direction) and the IPAF Board (implementation and oversight).

As you might expect, the UK Country Council has been one of the most active in implementing the Operating Rules and continues to pioneer activities that can be developed for use around the world. But, there have also been notable initiatives from other areas including the US, Italy and Brazil. Especially noteworthy has been a commitment by the Brazilian Country Council for all members to report regularly to IPAF's accident reporting project at www.ipaf.org/accident. I hope that this initiative will be taken up by other countries around the world. The data collected in this vital project now impacts the development of safety campaigns, training programmes and our interaction with governments. It empowers IPAF to speak with authority on your behalf.

After all, as one member put it to me: "It's the same machines being used to do the same job and facing the same dangers everywhere in the world – that's why it makes sense to have an international federation that pools information globally but operates locally." This is the guiding philosophy of IPAF's new Operating Rules (available in the members only section of www.ipaf.org).

The implementation of those rules and this philosophy is only possible with the support and imagination of our members, staff and partners. I want to finish with a big "thank you" to the members of Country Councils and Committees around the world, to the staff that support them and to IPAF Instructors who play a vital role in promoting the IPAF message to more than 100,000 trainees every year.





The International Powered Access Federation (IPAF) promotes the safe and effective use of powered access equipment worldwide in the widest sense – through providing technical advice and information; through influencing and interpreting legislation and standards; and through its safety initiatives and training programmes.

IPAF is a not-for-profit organisation owned by its members, which include manufacturers, rental companies, distributors, contractors and users. IPAF members operate a majority of the MEWP rental fleet worldwide and manufacture about 85% of platforms on the market.

Members enjoy access to practical information and a growing portfolio of member services. They also have the chance to influence the legislation and regulations that govern platform use.

A benefit of membership is the ability to deliver the IPAF training programme for platform operators, which is certified by TÜV as conforming to ISO 18878. More than 100,000 operators are trained each year through a worldwide network of over 600 IPAF-approved training providers. Successful trainees are awarded the PAL Card (Powered Access Licence), the most widely held and recognised proof of quality-assured training for platform operators in the world.

The Federation's governing body is the IPAF Council, which is composed of the IPAF Board members, Committee chairpersons, Country/Regional Council chairpersons and five directly elected members. Council members are elected for a two-year period by IPAF members.



BOARD MEMBERS DURING 2015

President
Andy Studdert, NES Rentals

Deputy President
Nick Selley, AFI-Uplift

Vice President
Brad Boehler, Skyjack

Managing Director & CEO
Tim Whiteman, IPAF

Director
Norty Turner, Riwal

Director
Peter Douglas, Nationwide Platforms

Director
Karin Nars, Dinolift

Director
Karel Huijser, JLG

COUNCIL MEMBERS DURING 2015

Jacco de Kluyver Genie

Paul Dennis A-Plant

Arne Dirckinck-Holmfeld PB Lifttechnik

Enrique Garcia Delgado Snorkel

Peter Jones Peter Jones Consulting

Alexandre Saubot Haulotte

Kai Schliephake ABKS Partnerlift

Andrew Spencer Partnerlift

Mark Winfield HSS

COMMITTEE CHAIRPERSONS DURING 2015

Chairperson, Manufacturers' Technical Committee
Phillip Godding, JLG

Chairperson, Mast Climbing Work Platforms Committee
Kevin O'Shea, Hydro Mobile

Chairperson, Training Committee
Darren Verschuren, ALS Safety

Chairperson, IPAF Rental+ Committee
Steven Gerrard, Lifterz

Chairperson, Brazilian Country Council
Marcello Plonski Brasil, RCB Locações de Equipamentos e Máquinas

Chairperson, India Country Council
Nitin Gokhale, Dynamic Crane Engineers

Chairperson, Irish Council
Julie Smyth, Highway Plant

Chairperson, Italian Country Council
Paolo Pianigiani, IMER Group

Chairperson, Netherlands Country Council
Martijn Kamphuis, Kamphuis Hoogwerkers

Chairperson, North American Regional Council
Teresa Kee, NES Rentals

Chairperson, Singapore Country Council
Tomie Chan, Haulotte Singapore

Chairperson, Spanish Country Council
Florencio Alonso, AP Aerial Platforms

Chairperson, Swiss Country Council
Lukas Gerber, Kompetenzzentrum für Arbeitssicherheit

Chairperson, UAE Country Council
Robert Cavaleri, Manlift Middle East

Chairperson, UK Country Council
Brian Stead, Loxam Access

WORK OF THE COMMITTEES



IPAF's key areas of work are led by specialist committees of volunteers that meet regularly during the year. Committee membership is open to IPAF members in the relevant category, e.g. manufacturer members of IPAF are entitled to take part in the meetings of the IPAF Manufacturers' Technical Committee.

The committees can be contacted by writing to info@ipaf.org

The IPAF Manufacturers' Technical Committee (MTC), including the **Vehicle Mounted Technical Committee**, has developed as one of the access industry's leading international groups, not only in reviewing changing legislation and technical standards, but in considering subjects of mutual interest to the industry. With a total of 72 manufacturer members, the committee regularly meets with participation from representatives who account for more than 90% of global MEWP production.

Since the introduction of new strategic and operational objectives in May 2014, the committee has really captured the mood in the wider industry. It has developed into a group, which aims to deliver key projects through a culture of collaboration, where manufacturers work in partnership to improve MEWP safety and design.

The committee has strengthened its relationship with other global committees over the last 12 months, proactively engaging with regulators and other parts of the access industry to consider and prioritise wider industry concerns. Most recently it reached out to the European Rental Association (ERA) through IPAF's technical officer Chris Wraith, and to the Australian standards committee through a visit coordinated by Steve Redding, Niftylift. The MTC will be considering a number of initiatives identified for future manufacturer-led projects.

Working in conjunction with the MEWP Industry Manufacturer Group (MIMG), which is a successful collaboration between IPAF with the Association of Equipment Manufacturers (AEM) committee, and is chaired and convened jointly by the IPAF MTC, research into human factors and ergonomics of MEWP control design has been completed with experts from the UK Health & Safety Executive (HSE) and Health & Safety Laboratory (HSL). This work will deliver the first-ever framework for a global design standard for MEWPs to consider control function consistency.

Additional core projects being worked on include:

Developing consistency for MEWP rescue and control identification

Considering the impact of global legislative changes on users and owners of equipment

Promoting the importance of owner information updates and checking for bulletins

Continuing and developing cooperation with the Association of Equipment Manufacturers (AEM), the European Rental Association (ERA), the UK Health & Safety Executive (HSE) and the Australian Elevating Work Platform Association (EWPA)

Summing up the last 12 months, Chairperson Phil Godding reported: "Manufacturers are working together to improve machine safety requirements in a way which national authorities have noted as both unique and hugely beneficial. It is a credit to our members that their hard work over the last 18 months is being recognised, and with continued support, our culture of collaboration will bring further improvement to exciting projects for the wider industry."



The IPAF Mast Climbing Work Platform (MCWP) International Committee issued a joint statement in April 2015 with the US-based Scaffold & Access Industry Association (SAIA), in response to MCWP accidents in Raleigh, North Carolina and Toronto, Canada.

A four-hour MCWP operator course is being trialled in the UK, supported with a revised MCWP training manual and assessment booklet.



The IPAF Training Committee spearheads the IPAF training programme and meets every quarter to address issues related to course content, training material and training centre requirements.

Updates agreed in 2015 included:

- Procedures on delivering courses outside the registered country of the training centre
- Clarification of renewal/upgrade requirements for instructors and operators
- Clarification of requirements for senior instructors
- Application of regional differences to the training matrix for specific regions
- Use of legislation-neutral theory test papers
- Improvements to MEWP operator and PAL+ practical test route plans

Ongoing projects under discussion include:

- Review of the training assessment booklet and course checklist for instructors
- Height specifications for indoor training facilities
- Recording and handling of course failures
- On-site risk assessment policies with regards to wander leading, battery inspection and the use of harnesses in 3a machines

A pre-delivery inspection (PDI) course has been introduced in the UK. This course trains staff to perform PDIs of MEWPs in a structured and systematic way. It is targeted at rental company staff, new service technicians/mechanics or yard-based personnel.



The IPAF International Training Advisory Group meets twice a year to discuss issues faced by IPAF's training centres worldwide and to make recommendations to ensure the consistency and unity of policies and systems behind IPAF training and the PAL Card.

Issues discussed in 2015 included:

Global delivery and promotion of the MEWPs for Managers and Load & Unload courses

Clarification and harmonisation of requirements for instructors and senior instructors

Extension to the matrix regulating class sizes

Guidance on the use of translators during training



The Strategic Forum for Construction Plant Safety Group (SFCPSG) MEWP Safety Group is chaired by Kevin Minton, director of the Construction Plant-hire Association (CPA). IPAF provides secretariat services and funds the activities of the MEWP Safety Group. It also provides the services of its technical & safety executive Chris Wraith as technical author.

The MEWP Safety Group meets twice a year and brings together key industry representatives from rental companies, contractors, manufacturers, notified bodies, insurance inspection companies, enforcement authorities and other related trade associations. Attendees discuss safety, technical and operational issues of concern within the access industry and work as appropriate to provide support and guidance to raise awareness of key issues and improve safety.

In 2015, this group worked on guidance for an integrated approach to inspection maintenance and thorough examination, and on recommendations for procedures on how safety alerts should be handled in the industry.

The IPAF Rental+ Committee elected Steven Gerrard from Lifterz as its new chairperson in September 2015. The committee has set up a working group with a mandate to review the current IPAF Rental+ audit criteria and make proposals on how the accreditation can add more value to IPAF Rental+ company members and contractors.

Available worldwide, IPAF Rental+ is an independent quality mark that is awarded to member rental companies who have been audited to meet defined standards in customer service, safety, staff training, contract terms and machine inspection.



Minutes of committee meetings can be accessed by all members at the members only section of www.ipaf.org

WORK OF THE COUNTRY AND REGIONAL COUNCILS



IPAF Country and Regional Councils look at country-specific themes and issues, and make recommendations to the IPAF Council for further discussion and action. They also organise national and regional activities that underpin and promote the safe use of powered access.



The Brazilian Country Council held seven meetings during 2015 and approved its three-year plan. This council focused on the review of the Brazilian regulation NR 18 and organised separate meetings with three groups affected by the new regulation – employees, employers and government representatives. Members of the council have committed to report any known MEWP and MCWP accidents at the IPAF accident database. **Contact: portugues@ipaf.org**



The India Country Council has 15 participating members, with more interested. This council started a two-year process to promote the acceptance of the PAL Card in the industry, which involves talks with industry leaders and soft lobbying with government bodies. There is interest to start IPAF training in India and members of this council are considering factors such as the instructor and training centre requirements, the cost of the PAL Card and the IPAF membership fee. **Contact: india@ipaf.org**



The Irish Council dealt with the scope challenge to the differences in the position of the Construction Industry Training Board (CITB) in Northern Ireland as compared with the position of the same body in mainland UK, and with the CITB NI consultation on the proposed levy rate. This council agreed that it would respond stating objection to the increase in the levy rate and reiterating its position that the powered access sector should be removed from the “in scope” category to ensure that it is on parity terms with other similar industries. Council members had an open and useful discussion with the chief executive of CITB NI. **Contact: info@ipaf.org**



The Italian Country Council drafted its three-year plan defining themes and objectives for the next years. This council discussed ways to promote the renewal of PAL Cards and a proposal for trained operators to become non-voting members. Collaboration continues with other associations including AIAS, ANCORS, ANFIA and INAIL. **Contact: italia@ipaf.org**



The Netherlands Country Council established contacts with the Dutch petrochemical industry. It is investigating the feasibility of setting up an examination agency to comply with the training requirements of the petrochemical industry where MEWPs are used for work at height. This council is planning to start a series of informal member meetings. **Contact: benelux@ipaf.org**



Members of the **North American Regional Council** were kept well updated on the US ANSI A92 and Canadian CSA B354 standards developments, as a result of IPAF's North America manager Tony Groat taking a leadership role in these. A membership recruitment drive was conducted to encourage IPAF member companies to recruit new members. A series of US regional conferences was launched in 2015 to draw in dealers, manufacturers and users. These were held in Chicago/IL, Houston/TX and Lithonia/GA. **Contact: usa@ipaf.org**



Members of the **Singapore Country Council** supported IPAF's participation in more than 20 events in Asia and South East Asia in 2015. Close to 150 people attended the IPAF Asia Conference in May, held for the first time in Hong Kong. A member seminar on MEWP technical standards was organised during BICES in Beijing, China. **Contact: sea@ipaf.org**



The IPAF **Spanish Country Council** collaborated with the Spanish National Institute for Safety and Health at Work (INSHT) to publish technical notes NTP 1039 and NTP 1040 on the safe use of MEWPs. The Spanish standard UNE 58921 on MEWP maintenance is being reviewed. IPAF Spain passed the annual audit by Bureau Veritas to confirm compliance with the UNE 58923 standard on MEWP operator training. **Contact: espana@ipaf.org**



Members of the IPAF **Swiss Country Council** worked with the Swiss MEWP rental association VSAA and the Swiss safety body Suva over two years to jointly produce two industry guidance documents on MEWP operator training. The new guidance is one of the key push factors for the 23% growth of IPAF training in Switzerland. IPAF was at the Suisse Public exhibition in Bern in June. **Contact: basel@ipaf.org**



The **UAE Country Council** has nine members. It built on its established working relationship with the UAE Ministry of Labour to promote MEWP safety. Council members have developed a programme for their company staff to hold the relevant PAL Card for the work activity that they are carrying out. They are also pushing for all third party inspection bodies to hold an IPAF operator card as a minimum qualification. **Contact: uae@ipaf.org**



The **UK Country Council** drafted and consulted on new guidance related to loading and unloading MEWPs on public highways and operating MEWPs on public highways. This council is also reviewing the IPAF "Spread the load" campaign. Besides four regional meetings in 2015, a UK member event was held in October in Harrogate. The council is working on establishing a communication strategy with PAL Card holders. The Andy Access poster campaign, an initiative of the UK Country Council, has been launched. **Contact: info@ipaf.org**

IPAF AROUND THE WORLD IN 2015

A world map is shown in a light blue and white color scheme, serving as a background for the country names. The names are arranged in columns across the map, corresponding to their geographical locations.

ARGENTINA
AUSTRALIA
AUSTRIA
BELGIUM
BRAZIL
BULGARIA
CANADA
CHILE
CHINA
COLUMBIA
CZECH REPUBLIC
DENMARK
FINLAND
FRANCE
GERMANY
HONG KONG
HUNGARY
INDIA

INDONESIA
IRELAND
ITALY
JAPAN
JORDAN
KUWAIT
LEBANON
LIECHTENSTEIN
MALAYSIA
MEXICO
MOROCCO
NETHERLANDS
NEW ZEALAND
NORWAY
OMAN
PARAGUAY
PERU
POLAND
PORTUGAL
QATAR

ROMANIA
RUSSIA
SAUDI ARABIA
SINGAPORE
SLOVENIA
SOUTH AFRICA
SOUTH KOREA
SPAIN
SWEDEN
SWITZERLAND
TAIWAN
THAILAND
TUNISIA
TURKEY
UNITED ARAB EMIRATES
UNITED KINGDOM
UNITED STATES OF AMERICA
URUGUAY
VIETNAM



IPAF HAD A TOTAL OF 1,163 MEMBERS FROM 57 COUNTRIES.

THERE ARE NOW MORE THAN 660 IPAF-APPROVED TRAINING CENTRES AROUND THE WORLD AND MORE THAN HALF A MILLION VALID PAL CARDS IN CIRCULATION.

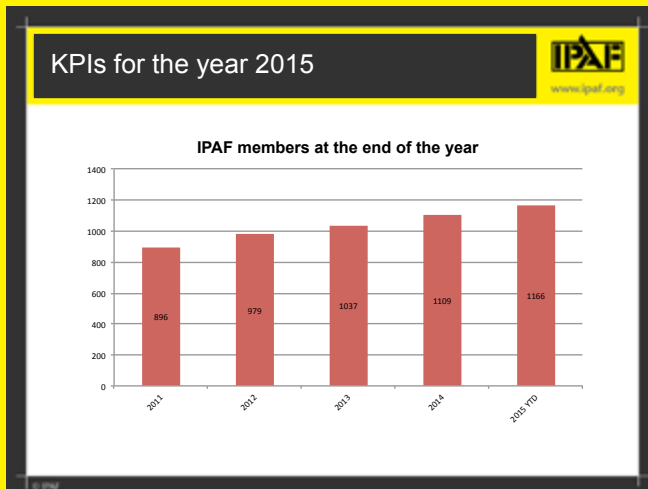
A RECORD NUMBER OF 145,094 PEOPLE WERE TRAINED BY IPAF-APPROVED TRAINING CENTRES IN 2015.

MEMBERSHIP

At the end of 2015, IPAF had a total of 1,163 members from 57 countries.

IPAF has active members on almost every continent. Growth continues at a rapid pace in areas such as the US, Latin America, the Middle East and South East Asia.

There are currently 12 IPAF Country/Regional Councils for: Brazil, India, Ireland, Italy, the Netherlands, North America, Portugal, Singapore, Spain, Switzerland, the UAE and the UK. Country Councils involve members directly in country-specific issues and activities to promote the safe and effective use of powered access.



INDUSTRY

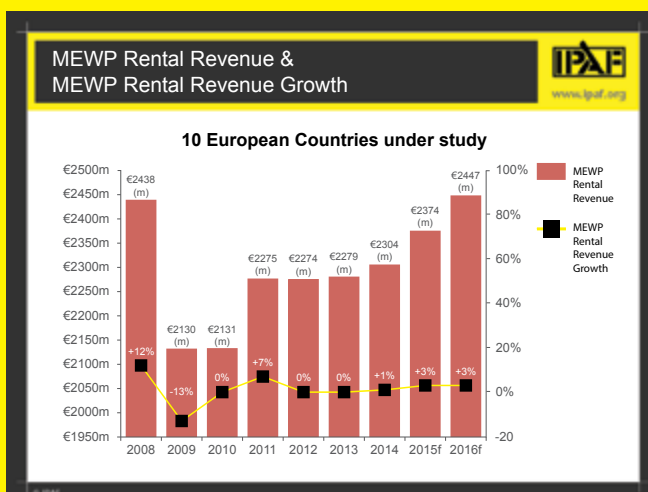
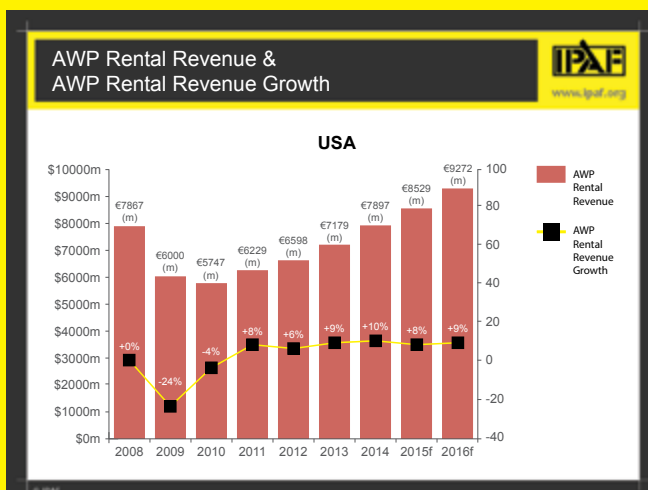
In 2015, there were an estimated 1,120,000 mobile elevating work platforms (MEWPs), also known as aerial work platforms (AWPs), in the worldwide rental fleet, up 8% from the previous year.

The US AWP rental market recorded strong growth of 10% in 2014 to reach approximately \$7.9 billion, according to the IPAF US Powered Access Rental Market Report 2015. The US AWP rental fleet expanded by 7% in 2014 to exceed 500,000 units.

The Chinese MEWP rental market grew at a rate of 25% to 30% in the past two years to reach approximately 9,000 units.

The European MEWP rental market grew slightly in 2014 (+1%) and is estimated at approximately €2.6 billion, according to the IPAF European Powered Access Rental Market Report 2015. Fleet expansion continued at a slow pace to reach 285,000 units. The 10 European countries surveyed were: Denmark, Finland, France, Germany, Italy, the Netherlands, Norway, Spain, Sweden and the UK.

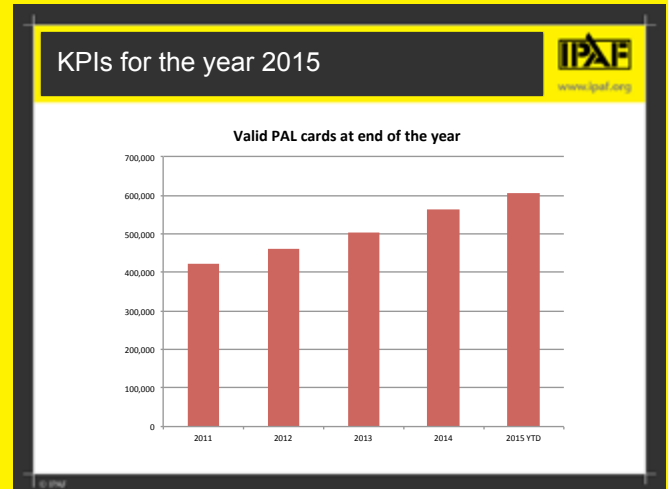
Purchase the 2016 IPAF Rental Market Reports at www.ipaf.org/reports



TRAINING

A record number of 145,094 people were trained by IPAF-approved training centres in 2015. This is an increase of 5.6% over the 137,436 people trained in 2014. Training available from IPAF-approved centres includes operator courses for which a PAL Card (Powered Access Licence) is issued, and harness and management courses for which a certificate is issued.

IPAF issued a record 137,517 PAL Cards worldwide through its approved training centres in 2015, an increase of about 5.6% over the 130,237 PAL Cards issued in 2014. There are now more than 660 IPAF-approved training providers around the world and more than half a million valid PAL Cards in circulation.



SAFETY

In 2015, IPAF took a ground-breaking attempt to answer the question, "How safe are MEWPs?" Preliminary fatal injury rate calculations show that although the total MEWP rental fleet has increased in size, the fatal injury rate has fallen.

The MEWP fatal injury rate as calculated by IPAF takes into account the following factors:

Estimated rental fleet size, based on the IPAF Powered Access Rental Market Reports

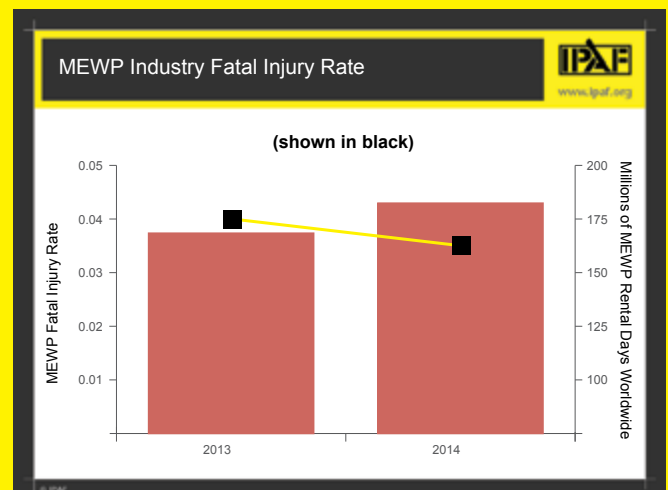
Estimated average utilisation rates per country and worldwide (utilisation rate is defined as the share of the fleet out on rent at any time over a year)

Average days worked per year (five days a week for 50 weeks a year)

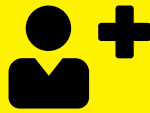
The number of fatalities involving MEWPs in a given year, based on the IPAF accident reporting project

Based on the estimated rental fleet size, the average utilisation rate and the average days worked per year, the number of days a rented machine was operated per year was estimated at 168.4 million worldwide for 2013. Taken with the 68 reported MEWP fatalities worldwide in 2013, the fatal injury rate (i.e. the number of fatalities per 100,000 days a rented machine was operated) was estimated at 0.040. For 2014, the number of days a rented machine was operated per year was 182.4 million and the number of reported MEWP fatalities was 64, to give a fatal injury rate of 0.035.

Report fatal accidents and all incidents involving MEWPs and MCWPs at www.ipaf.org/accident



MEMBER BENEFITS



LOBBYING AND REPRESENTATION

IPAF lobbies and makes representations to the relevant authorities on issues of concern to its members.



MONITORING REGULATIONS AND DEVELOPMENTS

IPAF actively participates in many committees around the world, e.g. EN 280, ISO, FEM, ANSI standards committees, the British standards committees BS 8454 and BS 8460. It also represents its members to organisations such as the American Rental Association (ARA), the European Rental Association (ERA) and the Scaffold & Access Industry Association (SAIA).



IPAF EXPERTS

IPAF staff collectively have more than 300 years of industry experience from around the world. That expertise is at members' disposal.



TECHNICAL HOTLINE

IPAF members needing advice on matters ranging from risk assessment to platform use and accident procedures can call the IPAF head office or an IPAF country representative.



IPAF SPONSORSHIP OPPORTUNITIES

IPAF members can make use of unique advertising and sponsorship opportunities only available to them through IPAF publications and events.



IPAF RENTAL REPORTS

IPAF members have the opportunity to contribute to and obtain research reports on the rental sector at a discounted rate.



HIRE TERMS & CONDITIONS

The IPAF Terms & Conditions of Hire are available free to members for their exclusive use.



CONFERENCES

A range of member and non-member events are offered at a discounted rate for IPAF members, giving them the opportunity to network with other industry professionals. These include Europlatform, the IPAF US Convention, TABS, the IPAF Asia Conference, regional meetings and many more.



MEMBERS ONLY AREA

IPAF members can access the members only area of the website, which holds meeting minutes, presentations and other useful guides.



ACCESS INTERNATIONAL

IPAF members get a free subscription to our official magazine, Access International.

MEMBERSHIP SERVICES



ATTORNEY SERVICE

IPAF members get a discounted fee rate from US-based full service civil law firm Bobo, Ciotoli, Bocchino, White & Buigas, P.A.



COURIER AND DELIVERY

IPAF members in the UK can tie in to the 50% discount rate offered to IPAF by courier company TNT.



BUSINESS INFORMATION

The Business Information Service from the Institute of Directors (IoD) in London is free to all IPAF members and offers up to 30 minutes of desk research by experienced professionals on any subject related to business.



TRANSLATION

IPAF members get preferential rates from CLS 4-Text, our recommended translation agency.



EQUIPMENT RENTALS INSURANCE

JCB Insurance Hiremax is an insurance offer specifically designed for rental companies, with reduced rates for IPAF and IPAF Rental+ members.



CONSTRUCTION NEWS

IPAF members get a 20% discount off subscriptions to the UK weekly magazine Construction News, giving them a saving of over £40 off the news stand price.



INSURANCE

Henderson Insurance Brokers provide IPAF members in the UK with market leading cover at reduced premiums.



TECHNICAL SPECIFICATIONS

IPAF member rental companies can make use of a service from Verhuurnet that allows them to present the technical specifications of their fleet in a standardised format for easy comparison, with their company logo and branding.



RENTAL MANAGEMENT SOFTWARE

IPAF members can get a 10% discount on rental management software from inspHire.



MARKET OVERVIEW GUIDES

IPAF members enjoy special prices when purchasing guides from Lectura that offer an overview and valuation of all common second-hand mobile machines on the European market. The guides also give the IPAF training category of every model listed.



BUSINESS-RELATED TRAINING

A dedicated training advisor from the CITB-Construction Skills National Specialist Team can provide support to IPAF members in the UK in the creation and provision of business-related training.



WEBSITE DESIGN

IPAF members enjoy a 25% discount off website design prices from SiteWizard, a multi-award winning company that offers quick, cost-effective web solutions with a money back guarantee.



TAX REFUNDS

IPAF-approved training centres in the UK can use the service from Rift, which specialises in claiming tax refunds for construction workers, including PAL Card holders.



LEGAL CONSULTING SERVICE

IPAF members can turn to a legal and technical service offered by Italy-based Lext Consulting and Servizi Impresa. The question-and-answer service exclusively for IPAF members covers straightforward legal and technical matters with regards to safety at work in Italy.

Details on member benefits are at the Services section of www.ipaf.org

All PAL Cards are now issued as machine-readable Smart PAL Cards.

To celebrate the one millionth PAL Card ever issued, all valid PAL Card holders are invited to enter a free prize draw (1).



1

UK contractors and government bodies confirm that IPAF's PAL Card is accepted as proof of MEWP training. This follows a statement issued by the Strategic Forum noting that members of the Construction Leadership Council (CLC) have decided to specify and promote occupational card schemes carrying the Construction Skills Certification Scheme (CSCS) logo.

Close to 50 people attend IPAF's first US regional conference in Chicago, IL and have their AWP-related questions answered by a panel of industry experts including those from NES Rentals, Skyjack and United Rentals.

MILESTONES IN 2015



JANUARY

FEBRUARY



1

More than 460 PAL Card holders across five continents win prizes in IPAF's "Verify and Win" free prize draw celebrating the one millionth PAL Card ever issued (1).

The IPAF ElevAÇÃO conference in São Paulo, Brazil attracts a 100-strong audience (2).



2

More than 20 directors and managers from the JLG EMEA leadership team successfully complete IPAF PAL Card operator training on scissor lifts and boom lifts.

Seasoned journalist Maurizio Quaranta is appointed IPAF country representative for Italy.

More than 720 instructors and training centres attend IPAF Professional Development Seminars (PDS) covering 25 countries and eight languages (1).

Training is now compulsory for MEWP operators in Italy, following the deadline for the adoption of, and compliance to, regulations on the safe use of work equipment passed by the regional authorities in 2012.

The IPAF Council adopts new operating rules that place more autonomy and responsibility with the IPAF Country and Regional Councils, while refocusing the mandate of the main Council on providing longer term strategy and direction for the Federation.

IPAF announces a turnover of £4.65 million (approximately €6.1 million or US \$7.0 million) in 2014, an increase of £0.4 million (9.4%) over 2013.

Andy Studdert, chairman and CEO of US-based NES Rentals, is elected IPAF president at the IPAF annual general meeting (AGM) in Washington, DC. He succeeds Steve Couling, managing director of the IAPS Group (2).

Steve Couling presents the IPAF President's Award to Teresa Kee, Director, Environmental, Health & Safety at NES Rentals (3).

The IPAF Summit attracts over 250 delegates with top-class speakers and excellent presentations.

Close to 300 industry professionals gather in Washington, DC, USA to recognise and honour the winners of the International Awards for Powered Access (IAPAs) (4).



T O N I F E S

MARCH

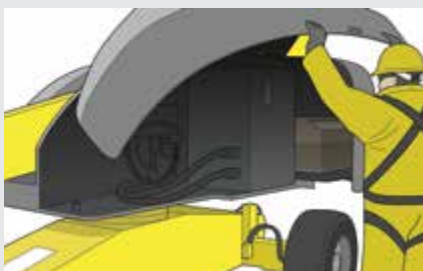
APRIL



1

IPAF and the Scaffold and Access Industry Association (SAIA) issue a joint statement in response to MCWP accidents in Raleigh, North Carolina and Toronto, Canada.

IPAF's machine-readable Smart PAL Card wins the Plantworx Innovation Award in the Safety category for its innovative use of smartcard technology to help improve site safety (1).



2

IPAF consults with members on the review of British Standard BS8460 Code of Practice for the safe use of MEWPs.

IPAF focuses on the importance of machine pre-start inspections at Intermat (2).

IPAF's Powered Access Rental Market Reports reveal that there are more than 1.1 million MEWPs in the worldwide rental fleet, up 8% from the previous year.

IPAF bids farewell to its long-standing member and instructor, Peter Elmer, a pioneer of the MEWP industry in Switzerland, who passed away on 20 April.

Eleanor Morrison, IPAF audit support and training admin, retires after 16 years of dedicated service to IPAF.

IPAF seeks the smoothest operators at Vertikal Days through its interactive and competitive demonstration activity on its stand.

IPAF calls for comments on technical guidance related to exiting the platform at height.

IPAF's annual Italian magazine, IPAF Informa, is published (1).

Close to 150 people attend the IPAF Asia Conference in Hong Kong, marking growing interest in the emerging use of powered access equipment and in safety concerns.

IPAF-approved training centre Galmon opens a state-of-the-art training facility in Singapore, marking its commitment to excellence and safety (2).



1



2

MILESTONES IN 2015



MAY

JUNE

IPAF consults with members on the Greater London Authority (GLA) exemption policy to the controls on emissions from construction plant.

The German platform safety conference TABS, a partnership between IPAF and Kran & Bühne magazine, is held at the Still facility in Hamburg (1).

IPAF promotes the safe use of MEWPs at the Safety & Health Expo in London, as part of the Access Industry Forum (AIF). IPAF technical & safety executive Chris Wraith speaks at the IOSH conference in the session on: "Working at height: How leadership and innovation drive change in the world's leading cause of death and injury in the workplace" (2).

IPAF promotes low level access at the construction and mining equipment show MT&T Expo in São Paulo, Brazil.

The Mobile Elevating Work Platforms (MEWP) Good Practice Toolkit published by the UK Contractors Group (UKCG) (now known as Build UK) is reviewed and updated to include additional guidance around

the selection of MEWPs, MEWPs for Managers requirements, ground conditions requirements and Powered Access Licence (PAL / PAL+) requirements (3).

Haulotte starts the first IPAF-approved training centre in mainland China in MinHang District, Shanghai (4).



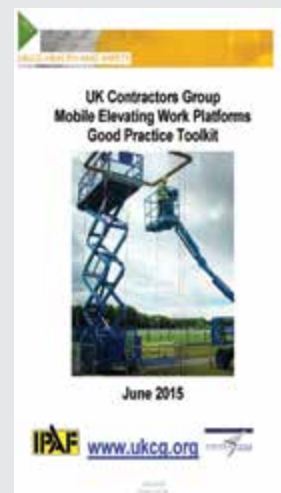
1



2



4



3



1

Two new industry guidance documents on MEWP operator training are released in Switzerland, following two years of combined efforts from the Swiss MEWP rental association VSAA, the Swiss safety body Suva and IPAF.

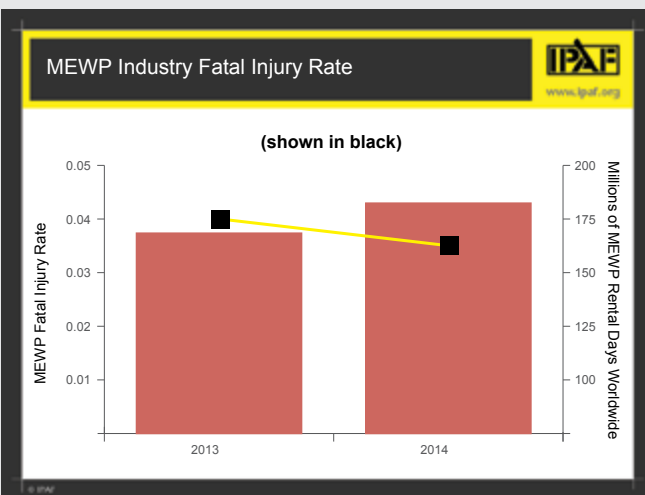
The Spanish National Institute for Safety and Health at Work (INSHT) publishes technical notes NTP 1039 and NTP 1040 on the safe use of MEWPs, in collaboration with IPAF.

The first IPAF MEWPs for Managers courses in Portugal are conducted for health and safety inspectors (1).

TRENDS

JULY

AUGUST



1

Preliminary fatal injury rate calculations confirm that MEWPs are one of the safest ways to perform temporary work at height. This latest analysis complements IPAF's release of the 2014 MEWP-related accident data and indicates that although the total MEWP rental fleet has increased in size, the fatal injury rate has fallen (1).

The Canadian Standards Association (CSA) issues three new MEWP standards for public comment: B354.7 on design, B354.8 on safe use and B354.9 on training. IPAF, through its North America manager Tony Groat as vice-chair of the B354 technical committee, is at the forefront of the drafting and consultation process.

IPAF's annual US magazine Elevating Safety features a closer look at how smart technology is advancing the safety of aerial equipment, an interview with IPAF president Andy Studdert, and more.

Twenty managers from Skanska Romania successfully complete the IPAF MEWPs for Managers course (1).

IPAF releases updated guidance E2 on exiting the platform at height.

IPAF drafts safety tips for the use of MEWPs in the tree care industry and calls for comments.

IPAF holds a seminar on MEWP technical standards during BICES in Beijing, China. IPAF's technical experts provide updates on the ANSI (US) and CSA (Canada) standards, the GB (China) standards and the EN (European) standards (2).

Members of the IPAF Brazilian Country Council voluntarily commit to report any known fatal accidents and non-fatal incidents involving MEWPs and MCWPs at the IPAF accident database www.ipaf.org/accident



1



2

MILESTONES IN 2015



SEPTEMBER

OCTOBER

Close to 120 delegates attend the Europlatform access rental conference in Copenhagen, Denmark, with many saying after the event that this was "one of the best Europlatform conferences ever" (1).

IPAF working groups draft good practice guides relating to drivers and the management of safe loading and unloading of MEWPs.

IPAF's second UK Member Event is held in Harrogate.

Steven Gerrard from Lifterz is the new chair of the IPAF Rental+ Committee.

The first IPAF conference in Latin America is held at CONEXPO Latin America in Chile.

IPAF combines art and safety on its stand at the A+A show in Düsseldorf, Germany (2).



1



2

IPAF's annual UK magazine Powered Access includes features on beating equipment bandits and working safely on roofs, as well as articles on eLearning, MCWPs, emissions, and more.

IPAF shares booth space with member Reachmaster at the Tree Care Industry Association (TCIA) show in Pittsburgh, PA, USA.

IPAF launches its new, enhanced eLearning module as part of its full operator training programme in the US and Canada.

IPAF members around the world are asked for feedback on IPAF's activities as part of a membership satisfaction survey.

NOVEMBER

DECEMBER

The first IPAF-approved training centres in New Zealand open and are ready to deliver high quality training (1).

IPAF's Andy Access safety campaign comes to life: www.ipaf.org/andyaccess (2)

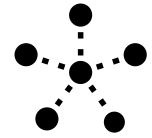


1



2

IPAF'S MARKETING AND COMMUNICATIONS ACTIVITIES



IPAF's marketing and communications work promotes the safe and effective use of powered access in the widest sense.

IPAF's website www.ipaf.org gets more than 35,000 unique visitors a month – a 16.7% increase from the average 30,000 unique visitors per month for 2014.



In 2015, IPAF adopted a more consistent and standardised approach to social media. It has a current social reach of 6,601. Within one year, it achieved an 86% increase on Facebook, 67% increase on LinkedIn and 31% increase on Twitter.

IPAF participated at more than 50 events around the world in 2015, including the ARA Rental Show, Intermat, Vertikal Days and Plantworx. With its partners, it jointly organises events such as the IPAF Summit and International Awards for Powered Access, the German language platform safety conference TABS, and the Europlatform conference for access rental professionals. There is a growing list of IPAF events such as the IPAF Asia Conference, the IPAF Middle East Convention, the IPAF North American Convention, regional meetings in the UK and the US, and IPAF Professional Development Seminars for instructors in different countries.

The importance of pre-start inspections was IPAF's main safety theme in 2015. IPAF also promoted the Smart PAL Card and the operator eLearning module.

A membership satisfaction survey was conducted in several languages from November to December 2015. Initial trends show that most respondents perceive it as important for professionals in the access industry to be members of IPAF and that they rate IPAF membership as providing good or excellent value for money.

IPAF issued more than 30 press releases in seven languages in 2015. It continues to provide news pages to core magazines and a regular stream of articles throughout the year to other publications. The annual IPAF European and US Powered Access Rental Market Reports were published in April 2015.

IPAF members receive the IPAF newsletter, Raising the Standard, twice a year, usually in April and October. They also receive an e-newsletter, available in different languages, four times a year.

The Italian language magazine, IPAF Informa, was published in May 2015.

The German language magazine, IPAF-Journal (circulation 40,000), was published in April 2015.

The IPAF Elevating Safety 2015 magazine, focusing on the need for management training, was published in August 2015, with a US-based circulation of more than 100,000 printed copies.

The IPAF Powered Access 2016 magazine, featuring a debate on how and when safety alerts should be issued, was published in November 2015, with a digital version and a UK-based print circulation of close to 30,000.





The IPAF auditing team completed a total of 487 audits in different countries in 2015. There are different types of audits and these cover:

Initial assessments of potential training centres

Annual audits of IPAF-approved training centres

Unannounced visits to every instructor every two years

Telephone audits

IPAF Rental+ audits

As part of expanding its global audit reach, IPAF conducted trials of supplementary unannounced visits, and unannounced visits using mobile devices and online technology from remote locations. The team is preparing for the use of email surveys to training candidates.

An audit by TÜV confirmed that IPAF continues to comply with ISO 18878 Mobile elevating work platforms – Operator (driver) training and ISO 9001 Quality management systems.

IPAF fulfilled all requirements of the ISO 18878:2013 training standard and no non-conformities were found. The audit was performed in early August at the IPAF head office in the UK.

The TÜV audit also confirmed that IPAF continues to comply with the ISO 9001:2008 quality management standard.

Current IPAF auditors:

Peter Boeijer, Benelux

Andrea Boldrini, Italy

Geoff Carr, UK

José Manuel Mayo, Spain and Portugal

Lynn Price, IPAF audit & QC manager

Ovais Qureshi, Middle East

Reinhard Sebulke, Germany

Chris Smith, UK

Tong Yen Sng, South East Asia

Kurt von Arx, Switzerland and Germany

Martin Wraith, UK

FINANCIAL SUMMARY

2015



The International Powered Access Federation (IPAF) is a registered Society under the UK's Co-Operative and Community Benefit Societies Act 2014, regulated by the UK Financial Conduct Authority. The Act came into force on 1 August 2014, and supersedes the Industrial and Provident Societies Act 1965. IPAF operates as a not-for-profit organisation, which is obliged to re-invest all surpluses in furthering the aims of the organisation as defined by the members. The accounts are audited by CLB Coopers Chartered Accountants and are presented at the Annual General Meeting for approval.

IPAF's turnover in 2015 increased to £5.0 million (approximately €7.0 million or US\$7.5 million), which represents growth of an impressive 7.1% compared with 2014. About 32.2% of income was generated from outside the UK in 2015. This turnover produced an operating surplus of 3.2% in the year (2014: 3.2%) – this being despite a significant investment in IPAF's eLearning platform in the year. All surpluses are re-invested.

Membership increased by 4.9% from 1,109 to 1,163 in 2015. Within Europe, including the UK & Ireland, membership increased by 2.3%, continuing the growth trend enjoyed in 2014, whilst IPAF saw growth in membership numbers from outside Europe of 12.2%. The overall number of members outside Europe increased from 25.6% of the total in 2014 to 27.7% in 2015. The recruitment of a country representative in China has resulted in membership numbers doubling, and strong growth has also been enjoyed in the Gulf States.

IPAF training programmes generate a large amount of income for members who offer the training courses and contributed in excess of 85% to the overall turnover of IPAF in 2015. The number of people passing through an IPAF training course continued to grow in 2015, with 145,094 people successfully completing a course compared with 137,436 in 2014. Significant growth was seen in 2015 in the Gulf States (49.3%), mainland Europe (13.8%) and North America (9.3%), and the UK & Ireland saw an increase of 5.1% in the year.

The successful eLearning module developed as an operator training programme in North America was launched during 2015 and its use will be extended across all IPAF regions during 2016. The directors expect this to have an important impact on the way training services are provided to members in the future.

2015 Highlights

Overall business growth

7.1% INCREASE IN TURNOVER

145,094 SUCCESSFULLY COMPLETED AN IPAF COURSE

Growth in membership

CHINA	100.0%
GULF STATES	56.0%
SWITZERLAND	25.0%
SOUTH EAST ASIA	13.2%
OVERALL GROWTH	4.4%

Growth in training

UNITED ARAB EMIRATES	49.3%
SWITZERLAND	23.2%
ITALY	22.9%
OVERALL GROWTH	5.6%

IPAF MEMBERSHIP LIST

As at end January 2016.
See current list at www.ipaf.org

ARGENTINA

Haulotte Argentina
www.haulotte.com
Stogue Srl
www.stogue.com.ar
Sullair Argentina, S.A.
www.sullairargentina.com
Worklift SA
www.worklift.com.ar

AUSTRALIA

EWPA Inc
www.ewpa.com.au
EWP Training Solutions
TVH Australasia PTY LTD
www.tvh.com.au

AUSTRIA

BWK GmbH
www.bwk.cc
Dorn Lift GmbH
www.dornlift.com
Felbermayr Transport- und Hebeteknik GmbH & CoKG
www.felbermayr.cc
Kögl GmbH
www.koegl.at
Lorenz Lift
www.lorenzlift.at
Ring - Rudolf

BELGIUM

Allift Michielsens NV
www.allift.com
CGK-Group BVBA
www.cgk-group.com
DK Rental NV
www.dkrental.be
Hermans Heftrucks BVBA
www.hermans-heftrucks.be
TVH Group NV
www.tvh.com
Vertimac BVBA

BRAZIL

A Geradora Aluguel De Máquinas
www.ageradora.com.br
Alcance Locação e Comercio de Maquinas Ltda
www.alcancebr.com.br
Alimak Hek Do Brasil Elevadores Ltda
www.alimakhek.com.br
Alphaquip Máquinas e Equipamentos Ltda
www.alphaquip.com.br
Altoplat Plataformas Aéreas Ltda
ASL Manutenção Eletromecânica e Serviços
www.aslmanutencao.com.br
Aura Brasil Máquinas e Equipamentos Ltda
www.aurabrasil.com.br
Bobtec Manutenção
www.bobtec.net.br
Brasil Locadora Ltda
www.brasifrental.com.br
Colombari - Roland Robert
Construtora Norberto Odebrecht SA
Cunzolo Rental Ltda
www.cunzolo.com.br
Degraus Andaimas Maquinas e Quip.
p/Construção Civil Ltda
www.degraus.com.br
Dexter Rental
www.dexterrental.com.br
Eleva Brasil soluções em elevação S/A
www.elevabr.com.br
Equipamentos Dcon Ltda
www.dconbrasil.com.br
Ergomax Equipamentos Ltda
www.ergomax.com.br
ESTAF EQUIPAMENTOS, S.A.
www.estaf.com.br
FAST Engenharia e Montagens SA
www.fastengenharia.com.br
FJ Supply Corporation
www.fjsupply.com.br

Força 1 Locações de Maquinas e Equipamentos Ltda
www.forca1locacoes.com.br
GS IND. e COM EQUIPAMENTOS HIDRÁULICOS LTDA, GS
Guiton Socage Aerial Platforms
www.guitonsocage.com.br
Haulotte Do Brasil Ltda
www.haulotte.com.br
Jefferson Machado Monteiro
www.treinamentopta.com.br
JLG Latino Americana
www.jlgbrasil.com.br
Kebos, Treinamentos e Segurança do Trabalho e Meio
Ambiente Ltda - ME
www.kebos.com.br
L C Monteli - Corretora De Seguros Ltda
www.monteliseguros.com.br
LASS Máquinas e Equipamentos Ltda
LDI Service - Locação de Plataformas Elevatórias Ltda
www.ldiservice.com.br
Lematt - Comércio & Importação
Equipamentos Automotivos
www.lematt.com.br
Leontech Comércio e Locação de Máquinas e
Equipamentos Ltda
www.leontech.com.br
LIFTCO Renttal Comercial Ltda ME
www.liftco.com.br
Loc Show Comunicação Comércio E Locação de
Aparelhos Audiovisuais Ltda
www.locshow.com.br
Locar Guindastes E Transp. Intermodais
www.locar.com.br
Manitou Brasil Manipulação de Cargas Ltda
Maxrental Locadora De Equipamentos Ltda
www.maxrental.com.br
MILLS Rental, Mills Estruturas e Serviços
de Engenharia S.A
www.mills.com.br
MOTORMAC - Distribuidora Meridional de Motores
Cummins, S/A
www.motormac.com.br
Movicarga SA
www.movicarga.com.br
Multiplataformas Ltda
www.multiplataformas.com.br
Obrasplan Locação E Manutencao De Plataformas
Ltda - ME
www.obrasplanrental.com.br
ORGUEL ORGANIZAÇÃO GUERRA LAGES LTDA
orguelplataformas.com.br
Palfinger S.A.
www.palfinger.com
Paraná Equipamentos S/A
www.pesa.com.br
PTA Comércio e Locação de Equipamentos Ltda.
www.ptarental.com.br
RCB Locações de Equipamentos e Máquinas Ltda
www.rcbplataformas.com.br
Rental Master Locação De Máquinas E Equipamentos
Ltda-ME
www.rentalmaster.com.br
RENTALSUL LOCAÇÕES LTDA.
www.rentalsul.com.br
Rentalvale Equipamentos Ltda EPP
www.rentalvale.com.br
RIWAL do Brasil Locações De Equipamentos Ltda
SIMATÉCNICA ENGENHARIA INDUSTRIAL
www.simatecnica.com
SK Rental Locação De Equipamentos Ltda
www.skrental.com.br
Skyjack Brasil
www.skyjack.com
Socage do Brasil Ltda
www.socage.com.br
Solaris Equipamentos e Serviços Ltda
www.solarisbrasil.com.br
Terex Latin America
www.terex.com.br
TRIMAK ENGENHARIA E COMÉRCIO LTDA
www.trimak.com.br
TVH do Brasil
www.tvh.com.br
W Rental Locadora de Equipamentos Ltda
www.wrental.com.br

BULGARIA

STROYRENT EOOD
www.stroyrent.bg

CANADA

AGF Access Inc
www.groupeagf.com/en
Delta-Q Technologies Corp.
www.delta-q.com
Farquhar - Larry J, All Lift Truck Training
www.alllifttrucktraining.ca
Fraco Products Ltd
www.fraco.com

Hydro Mobile Inc
www.hydro-mobile.com
Ocean Work Cranes Inc
www.oceanworks.com
Palfinger North America
www.palfinger-northamerica.com
Serious Labs, Inc.
www.3di.ca
Skyjack Inc
www.skyjack.com
SOS Location CA
www.soslocation.ca

CHILE

ALO Training Ltda, Alo Group
www.alotraining.com
SK RENTAL S.A.
www.skrental.cl
Sociedad Industrial Y Metalúrgica Ltda, IMETAL
TecnoAndamio Chile
www.tecnoandamio.cl

CHINA

Acecn Machinery International Co Limited
www.accessequipment-china.com
Aerospace New Long March Electric Vehicle
Technology Co Ltd
www.lansel.cn
AIRO (Beijing) Lift Co Ltd
www.airobj.com
Beijing HZSZ Technology Development Co Ltd
www.cn-hzsz.com
Beijing Jingcheng Heavy Industry Co Ltd
www.en.jchic.com
CEC•CANPLUS DRIVE & CONTROL CENTRE
www.canplus.cn
Changsha Skyboom Heavy Industry Co Ltd
www.skyboom.cn
Exmile Industry & Construction Tyre Co Ltd
www.exmiletire.com
Haulotte Trading (Shanghai) Co.
www.haulotte.com
Hefei Yamei Technology Co Ltd
www.yameikeji.cc
Henan Jianghe Crane Co Ltd
www.jhqz.com
Hertz Equipment Rental Co Ltd
www.hertzequip.cn
High Access Technology Machinery Research
Institute Co Ltd
www.hatm.com.cn
Hunan Runshare Heavy Industry Co Ltd
www.runshare.com.cn
Hunan Sinoboom Heavy Industry Co Ltd
www.sinoboom.com
Jiangsu Topower Wheel Co Ltd
www.tuoputyre.com
JLG Industry Shanghai Branch
www.jlg.com
Mantall Heavy Industry Co Ltd
www.mantall.com
Mechanical Transport Branch Under Beijing Shougang
Construction Group Co Ltd
www.jiyun-crane.com
Shandong Jincheng Machinery Co Ltd
www.jinchengcorp.cn
Shanghai HeZo Mechanical & Electrical
Technology Co Ltd
www.he-zo.com
Shanghai Horizon Equipment & Engineering Co Ltd
www.horizon-equipment.com
Shanghai Yacontee Industrial Co Ltd
www.yacontee.com
Shenzhen Gaoli Aerial Work Equipment Co Ltd
www.gaolimc.com
Sun-Rainbow Technology Limited
www.srb-rental.com
Suzhou Bestmax Heavy Industry Co Ltd
www.bestmaxlift.com
Terex (Changzhou) Machinery Co Ltd
www.geniechina.com
Tianjin Prosperity Bai-Li Engineering &
Mechanical Co Ltd
www.zs-baili.com
TVH Trading (Shanghai)
www.tvhchina.com
Xuzhou Handler Special Vehicle Co Ltd
www.xzhz.com
Xuzhou Heavy Machinery Co Ltd
www.xzxc.com.cn
Yunnan ROBOM Machinery & Equipment Co Ltd
www.lbjxsbzpyindinghao.com
Zhejiang Dingli Machinery Co Ltd
www.chinadinli.com
Zhejiang Noblelift Equipment Joint Stock Co Ltd
www.noblelift.com

COLOMBIA

AeroRental Ltda
www.aerorental.com.co

Altimak Limitada
www.altimak.net

CONERGIA S.A.S.
www.conergia.com.co

MASSEC SAS

Proing, Ltda
www.proingcol.net

RENTALIFT DE COLOMBIA

Rentalmak S.A.S.
www.rentalmak.com

Rolift
www.rolift.com.co

Torres Equipos S.A.S.
www.torresequipos.com.co

CZECH REPUBLIC

Rothlehner pracovní plošiny sro
www.rothlehner.cz

Statech S.R.O.
www.statech.cz

DENMARK

BMS A/S
www.bms.dk

Danish Rental Association – Materielsektionen
www.materielsektionen.dk

OMME LIFT A/S
www.ommelift.dk

TCA Lift A/S
www.tcalift.com

Time International A/S
www.timeintl.dk

Trackunit A/S
www.trackunit.com

FINLAND

Bronto Skylift OY AB
www.bronto.fi

Dinolift Oy
www.dinolift.com

Leguan Lifts Oy
www.leguanlifts.com

Scanclimber Oy
www.scanclimber.com

FRANCE

ACCSSY GROUPE

ATN SA
www.atnplatforms.com

FRANCE ELEVATEUR SA
www.fe-group.industries

Haulotte France, Services
www.haulotte.com

Haulotte Group
www.haulotte.com

JLG France
www.jlg.com

Manitou BF
www.manitou.com

GERMANY

AFI GmbH Arbeitsbühnenvermietung
www.afirent.de

Alimak Hek GmbH
www.alimakhek.de

Allgaier Hebesysteme GmbH
www.allgaier-gruppe.de

Arbeitsbühnen Buchtmann GmbH
www.buchtmann.de

Arbeitsbühnen Koch GmbH
www.arbeitsbuehnen-koch.de

Arbeitsbühnen-Vertriebs- Und Vermietungs GmbH
www.avv-arbeitsbuehnen.de

Arbeitsbühnenverleih Vogel
www.vogel-arbeitsbuehnen.de

ARMO GmbH
www.armo-gmbh.de

AST GmbH Arbeitssicherheit & Technik
www.ast-gmbh.biz

Begemann's Mietlift GmbH
www.begemanns-mietlift.de

Bessel - Michael
www.business-effizient.de

Beyer-Akademie Gesellschaft für betriebliche und berufliche Aus- und Weiterbildung GmbH
www.beyer-akademie.de

BHV-Arbeitsbühnenverleih
www.bhv-arbeitsbuehnen.de

Bienhold Arbeitsbühnen GmbH
www.bienhold-arbeitsbuehnen.de

Bleser Mietstation GmbH
www.blesermietstation.de

Böcker Maschinenwerke GmbH
www.boecker-group.com

Bronto Skylift Deutschland GmbH
www.bronto-skylift.de

Bunk - Albert, C/o Grünbeck GmbH

Carduck - Ralph

Castell Arbeitsbühnen GmbH
www.castell-koblentz.de

Cramo AG
www.cramo.com

d bollmeyer GmbH Co & KG
www.bollmeyer.com

Easy-Lift GmbH
www.easy-lift.de

Elecdatra GmbH
www.elecdatra.de

Ernst Müller GmbH & Co KG
www.ernstmuell.de

Fischer - Günther

Flesch Arbeitsbühnen GmbH & Co KG
www.flesch-arbeitsbuehnen.de

Fox GmbH
www.fox-mietlift.de

Gardemann Arbeitsbühnen GmbH
www.gardemann.de

GEDA-Dechentreiter GmbH & Co KG
www.geda.de

Gerken GmbH
www.gerken-arbeitsbuehnen.de

Gerthofer - Oliver

Greifzug Hebezeugbau GmbH
www.greifzug.de

Güter Schipper
www.schipper-group.com

Haulotte Hubarbeitsbühnen GmbH
www.haulotte.de

HBC-Radiomatic GmbH, Radio Control Systems For Industrial Applications
www.hbc-radiomatic.com

Heermann - Rainer

Heiko Zimmer
www.stapler-rent.de

Hematec Arbeitsbühnen GmbH
www.hematec-online.de

Henschke - Armin

Herrmann - Helge
www.ambion.de

Hert Arbeitsbühnen Vermietung GmbH
www.hert-arbeitsbuehnen.de

Hytec Arbeitsbühnen Vermietung GmbH
www.hytec-bremen.de

IKAR GmbH
www.ikar-gmbh.de

JLG Deutschland GmbH
www.jlgeurope.com

Josef Siegl GmbH
www.siegl-gmbh.de

Kappe - Markus

Kern - Philipp

Kievernagel - Jörg
www.afakoeln.de

Klickrent GmbH
www.klickrent.com

Knoll - Franz

Kölbl Training & Consulting
www.koelbl-gruppe.de

Koller - Stefan, C/O Steko GmbH
www.platormservice.de

Kuhnle GmbH
www.kuhnle.eu

Kunze GmbH
www.kunze-buehnen.com

Lectura GmbH
www.lectura.de

Lehmann Zugangstechnik
www.lehmann.lifte.de

Lift-Manager GmbH, Jäkel & Rothlehner
www.lift-manager.de

Lohmar - Julian

LuxTek
www.luxtek.eu

Manitou Deutschland GmbH
www.manitou.de

manroland web systems GmbH
www.manroland-web.com

Mateco GmbH
www.mateco.de

Mayer Hubarbeitsbühnen GmbH
www.mayer-arbeitsbuehnen.de

Media City Atelier (MCA) GmbH
www.mca.de

Merlo Deutschland GmbH
www.merlo.to

Mietpark Gushurst GmbH
www.mietpark-gushurst.de

Minimax E.I.S. GmbH
www.minimax.de

Minimax GmbH & Co KG, Region Süd, Büro München
www.minimax.de

MLB Industrial Services GmbH
www.abb.de

NMV Neubrandenburger Maschinen
Vertriebsgesellschaft mbH

www.nmv-neubrandenburg.de

Norbert Wienold GmbH
www.wienold-lift.de

Nord-Lift GmbH
www.nord-lift.de

P & B Hundrup GmbH & Co KG
www.hundrup.de

Palfinger Platforms GmbH
www.palfinger-plattform.com

Partnerlift GmbH
www.partnerlift.com

PAS - Pantermehl Arbeitsbühnen Service
www.pas-ersatzteile.de

Paszko - Wienczyzlaw

PB Liftechnik GmbH
www.pbgmbh.de

Peter Cramer GmbH & Co KG
www.cramer-arbeitsbuehnen.de

Power-Lift Deutschland GmbH
www.power-lift.de

Pradel Arbeitsbühnen GmbH
www.pradel-lift.de

Radicke Lift Sven Radicke
www.radicke.de

Richter Gabelstapler GmbH & Co KG
www.richter-gabelstapler.de

Riwal Deutschland GmbH
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Roggenland Arbeitsbühnen und
Staplervermietung GmbH
www.roggenland-arbeitsbuehnen.de

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Rohrmoser e.K. Arbeitsbühnenvermietung
www.rohrmoser-arbeitsbuehnen.de

Rösler Software-Technik GmbH
www.miniDaT.de

Rothlehner Arbeitsbühnen GmbH
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Rothlehner Konrad Liftverleih
www.rothlehner-k.de

Ruoff - Uwe Heiko

Russ - Georg

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www.ruthmann.de

RZ Handel, Unhaber Ralf Jordan
www.rz-handel.de

Sachs - Tanja

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www.salgert.eu

Sanders GmbH & Co KG
www.sanders-online.de

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Hub-Arbeits-Bühnen-Vermietung
www.schirmer-hub.de

Schmidt - Guido

Schmidt GmbH & Co. KG
www.schmidt-info.de

Schwenk Arbeitsbühnen GmbH
www.schwenk-arbeitsbuehnen.de

Sebulke - Reinhard

Seemann - Peter, Sabc Polyolefine GmbH
www.sabic-europe.com

Skylotec GmbH
www.skylotec.de

Starlift GmbH
www.starlift.de

Stroot - Uwe, C/O Schone & Bruns GmbH & Co KG
www.sb-meppen.de

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www.genielift.de

Teupen Maschinenbau GmbH
www.teupen.com

Thomas Hensel

Trautmann - Holger

VDBUM Service GmbH
www.vdbum.de

Vertikal EVENTS
www.platformers-days.de

Wagert Arbeitsbühnen-Vermietung
www.wagert.de

Weber - Vladimir

Weidler Arbeitsbühnenvermietung GmbH
www.weidler-arbeitsbuehnen.de

WEMO-tec GmbH
www.wemo-tec.com

Werner Middeke Arbeitsbühnen
www.wm-rent.com

Wiesecker Werkzeugvermietung e.K.
www.wiesecker.de

Willenbrock Concept GmbH

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www.zeppelin-streif-baulogistik.com

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www.zr-arbeitsbuehnen.de

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www.chimkeegroup.com.hk
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www.fengyuan.com.hk
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www.hkshingfung.com

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Gépbér-Hongaria KFT
www.gepber.hu

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Dynamic Crane Engineers Pvt LTD
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Eastman Logistics & Infrastructure Pvt Ltd
www.eastman-group.in
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www.jlg.com
Maniar & Co
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T V Sundram Iyengar & Sons Ltd
www.tvs.in
TVH India Private Ltd
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INDONESIA

PT Guzzilla International
PT Superkrane Mitra Utama
www.superkrane.com
PT United Equipment Indonesia

IRELAND

Access & Forklift Services Ltd
www.aafs.ie
Aerial Platform Hire Ltd
www.aerialplatform.ie
Browne - Thomas
Euro Access Ltd
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www.heightforhire.ie
Lawlor - Patrick, C/O PML Safety
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Loxam Ltd
www.loxam.ie
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www.mwhire.com
O'Reilly - Damien
Scaffold Elevation International Limited, Ireland
www.scaffold.ie

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Airo by Tigieffe Srl
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Andrea Boldrini
www.x-consulting.it
ANFIA, Gruppo Costruttori e allestitori di PLE
www.anfia.it
ASIMOV SRL, Attività Scolastica Ispezione Macchine Operatrici Verifiche
www.asimovsrl.it

ASSODIMI - ASSONOLO, Noleggiatori
www.assodimi.it

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www.barin.it
BERTI Piattaforme Aeree Srl
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www.fpmsystem.it
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www.novitalrent.com
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GM Srl, Centro Di Formazione
www.gmnoleggio.it
GSR SpA
www.gsrspa.it
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www.haulotte.it
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www.hinowa.com
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IMER International SPA, IMER Access
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www.savisservice.com
SE.I. Servizi industriali Srl
www.seiserviziindustriali.it
SETIF, Centro di Formazione IPAF
www.setif.it
SICEL SRL
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www.socage.it
Studio Greenline, Formazione
www.greenline-service.com
Targa Infomobility Srl
www.targainfomobility.it
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www.tecman.it
Tecnoadda S.a.s. di Paolo Pozzi & C., SERVIZI DI INGEGNERIA E CONSULENZA
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Tecnoalt Srl
www.tecnoalt.it
TECNOCAR Srl, Noleggio
www.tecnocarsrl.it
TECNORENT di Marinoni Pierangelo, Officina Assistenza e Noleggio
TECNOSTRUTTURE SRL, Sede operativa e Centro Noleggio
www.tecnostrutture.com
TECNOVERDE - C.E.I. SRL, Rivista Tecnoverde
www.hogaitalia.com
Terex Italia Srl
www.terex.com
Venpa Sud Srl
www.venpasud.it
ZANETTA MARINO Srl, Termoidraulica E Noleggio Piattaforme
www.zanetta.it

JAPAN

Nagano Industry Co Ltd
www.nagano-j.jp

JORDAN

Yousef Mousa Crane Co
www.yousefmousa.webnode.com

KOREA, SOUTH

BNB Global
www.bnbglobal.co.kr
Korea Rental Corporation
www.korearental.co.kr

KUWAIT

Mohamed Abdulrahman Al-Bahar
www.albahar.com

LEBANON

Mahmoud Kurdi Trading Est
www.kurditrading.com

LIECHTENSTEIN

Mietlift AG
www.mietlift-ag.com

MALAYSIA

Aerial Global Sdn Bhd
www.aerialglobal.com.my
Bidy Ding
Eastway Engineering Sdn Bhd
www.eastwaygroup.com
Equipinc AWP Sdn Bhd
Keng Guan Skylift Sdn Bhd
www.kengguan.com
Mokhtar Mohamed Bin Barkat Ali

PMB Quick Access Sdn Bhd
www.qaccess-scaffolds.com
PMP Equipments Sdn Bhd
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Russell Wong
Scan-Rent Sdn Bhd
www.scanrent.com.my
Superb Access Solutions Sdn Bhd
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TH Tong Heng Machinery Sdn. Bhd
www.thtongheng.com.my
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www.uptop.com.my

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AMMEC Comercial S.A. de C.V.
www.ammec.com.mx
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Hemoeco, S.A DE CV.
www.hemoeco.com
Logistica Y Suplementos del Istmo S.A.
de C.V., LOGYSUP
Maquinaria Intercontinental, S.A. De C.V., Maquinter
www.maquinter.com.mx
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www.pmaltamira.mx
TVH Parts Mexico S de RL de CV
www.tvhamericas.com/mx

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Access Equipment BV
www.accessequipment.nl
Alimak Hek BV
B V Industrial Promotions International
www.apexshow.com
BAC Hoogwerker Verhuur BV
www.bachhoogwerkers.nl
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www.bblrent.nl
Bijkerk - Jack
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www.boelstraining.com
Brand Energy & Infrastructure Services BV
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BT-Opleidingen
www.bt-opleidingen.eu
Collé Safety & Training
www.colle.eu
Debru Hoogwerk BV
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Dommelen - Eddy van
www.NIHOp.nl
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Faassen - Onno, C/O FO Training And Advies
www.fo-training.nl
Gameren - Hans van
www.hans-hoogwerksystemen.nl
Gerken Hoogwerker Verhuur BV
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Haulotte Netherlands BV
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HDW Nederland BV
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HEAMS Rental & Sales BV
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Kamphuis Hoogwerkers BV
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Kenbri Fire Fighting B.V.
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Kors Hoogwerksystemen BV
www.kors-hoogwerksystemen.nl
KTS Kraan-En Truck Service BV
www.kraanentruckservice.nl
KWAK Hoogwerker Centrum BV
www.kwak.nl
Lems - Joop
Loxam BV
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Nolim BV
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Omnitalent Benelux BV
www.omnitalent.info
Peinemann Hoogwerk Systemen BV
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Pol Hoogwerker Rental BV
www.pol-hoogveen.nl
Riwal Hoogwerkers bv
www.riwal.com
Schuurmans - Henrie
Siesling Hoogwerker Verhuur BV
www.siesling.nl
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www.sinoboomeurope.com
Stichting Vakcentrum Savantis
www.savantis.nl
SVS B.V.
www.svs-opleidingen.nl
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www.v-tas.nl
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www.vanappeldoorn-ts.nl
Van Asten Rescue Trainingen
www.vanasten-trainingen.nl
Vereniging Van Steiger-, Hoogwerk- En
Betonbekistingsbedrijven (VSB)
www.vsb-online.nl
Verkeersschool Willem Verboon BV
www.willem.verboon.nl

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Accessman Ltd
www.accessman.co.nz
Total Access Ltd
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GANTIC
www.gantic.no
Instant Zip-Up Norge AS
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Mobilift & Partners LLC, Access Rental & Sales
www.mobiliftoman.com

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ONA Paraguay S.A.
www.onaparaguay.com/

PERU

Alo Group Perú
www.alogroup.pe
SKC RENTAL S.A.C.
www.skcrental.com/peru

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CityRent Sp ZOO
www.cityrent.pl
Mateco Podesty Ruchome Sp. z.o.o.
www.mateco.pl

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www.alift.pt
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www.jorgelozano.pt
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Machrent SA
www.machrent.pt
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Equipamentos, S.A.
www.transgrua.pt

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www.hertzequip.qa
Manlift Qatar LLC
www.manliftgroup.com
Qatar Welding and Fabrication Supplies WLL (Q-Fab)
www.qfab.com.qa
Rumailah Motors W.L.L.
www.rumailahgroup.com

ROMANIA

Industrial Access SA
www.smartrent.ro
Romlift-Serv. Srl
www.romlift.ro

RUSSIA

TVH Rus LLC
www.tvhrus.ru

SAUDI ARABIA

Almdarij International Marketing Co.Ltd (MIMCO)
www.almdarij.com
EJAR International For General Contracting
www.accessrental.gulf.com
GTE - General Trading & Equipment Co.
www.gtecorp.com
Rapid Saudi Arabia Co Ltd
www.rapidaccess-gulf.com
Saudi Scaffolding Factory
www.saudiscaffolding.com
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www.kanoo.com

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Aver Asia (S) Pte Ltd
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www.bestlinkmachinery.com.sg
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www.bmsgroup.com.sg
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Oshkosh-JLG (Singapore) Technology Equipment Pte Ltd
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Sin Heng Aerial Lifts Pte Ltd
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Spiderlift Asia Pte Ltd
www.spiderliftasia.com
ST Aerospace Ltd
www.staero.aero
Terex Singapore Pte Ltd
<http://www.terex.com>
Trust Equipment Services Pte Ltd
World Lift Pte Ltd

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EAZI Sales and Service Pty Ltd
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Goscor Access Equipment T/A Goscor Hi-Reach
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Uplift Quality Solutions (Pty) Ltd, T/A Eazi Training Solutions

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Alsetrans 2000 SL
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AP Aerial Platforms SA
www.apaerial.com
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www.fuiscar.org
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www.ctcmaquinaria.com
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www.durofelguera.com
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www.cruzaraba.es
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www.genielift.es
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www.haulotte.es
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www.talleresvelilla.com
TGB Group Technologies, SL
www.tgbgroup.es
Total Lifting, S.L., MOVICARGA
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www.universalplataformas.com
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www.williamspas.com
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Michael Rohmeder, C/o Equippo AG
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www.mitsicherheit.ch

Nacelles SA

Neuwerth Logistics SA
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www.regiomech.ch

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www.rentitag.ch

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www.rosenbauer.com

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www.skz-hfs.ch

Senn AG
www.sennag.ch

SkyAccess AG
www.skyaccess.ch

Stirnimann AG
<http://www.stirnimann.ch>

SVBL, Schweizerische Vereinigung Für Die Berufsbildung In Der Logistik
<http://www.svbl.ch>

Swiss Logistics Academy AG, Ausbildungszentrum für Logistik
www.sulsergroup.ch

Swiss LT GmbH, Logistik & Lifter Trainingscenter
www.swissLT.ch

TCFT Trainingscenter Fördertechnik GmbH
www.tctf.ch

UP AG
www.upag.ch

Würth Innovation AG
www.wuerth-innovation.ch

Zwei GmbH
www.2training.ch

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www.tayeou.com.tw

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www.netglass.tn

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www.acarlarmakine.com

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www.fatihvinc.com

HMF Makina ve Servis San. ve Tic. A.Ş.
www.hmf.com.tr

IMDER/ISDER
www.isder.org.tr

Istanbul Vinç Nakliyat Sanayi ve Ticaret Ltd. Stl.
www.istanbulvinc.com

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www.makserplatform.com

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www.upmakine.com

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www.harsco-i.com

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www.etsdc.com

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www.globalplus.ae

Grako LLC
www.grakonet.com

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www.instantaccess-co.com

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www.alfarisuae.com

JLG Industries, Inc (UAE)
www.jlgeurope.com

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www.manliftgroup.com

Middle East Facility Management Association (MEFMA)
www.mefma.org

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www.one-call.ae

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www.safegreensafety.com

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TÜV SÜD Middle East LLC, Inspection Department
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www.waterproof.pro

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www.haulotte-usa.com

Hays Companies of Illinois
www.hayscompanies.com

Heath and Associates
www.heathandassociates.com

Hoj Engineering & Sales Co
www.hoj.net

inspHire Inc.
www.inspHire.com

Institute For Aerial Lift Safety
www.aerialliftsafety.org

JLG Industries, Inc
www.jlg.com

KHL Group Americas
www.khl.com

Mastclimbers LLC
www.mastclimbers.com

Maximum Capacity Media
www.liftandaccess.com

MEC - Aerial Work Platforms
www.mecAWP.com

Midwest Cine Support

Monsanto, St. Louis - World Headquarters
www.monsanto.com

NES Rentals Holdings, Inc
www.nesrentals.com

Niftylift Inc
www.niftylift.com/usa

Operating Engineers Local 324 JATF
www.benesysinc.com/benefit/oe324jat

Operating Engineers Local 324 SEEC
www.iuoe324.org

Operating Engineers, Local 150 Apprenticeship
www.asiplocal150.org

Reachmaster
www.reachmaster.com

Safety Management Services

Safety on Site, LLC
www.safetyonsite.us

Safway Services, LLC
www.safway.com

Scaffold and Access Industry Association
www.scaffold.org

Service One Access, Inc.
www.serviceoneaccess.com

Sheet Metal Workers #33 Cleveland JATC

Sheet Metal Workers Local 137 JATC, Signage
www.info@local137.com

Sheet Metal Workers Local 73 Chicago
www.jatc73.org

Sheet Metal Workers Union Local 33 - Toledo area
www.smwlu33.org

SmartEquip, Inc
www.smartequip.com

Snorkel USA
www.snorkellifts.com

Sunbelt Rentals Inc, Corporate Headquarters
www.sunbeltrentals.com

Sunstate Equipment Co LLC
www.sunstateequip.com

Terex AWP
www.genieindustries.com

Teupen USA Inc
www.teupen.com/usa

Total Crane Services Ltd
<http://www.totalcraneservices.com>

Tower Crane School Of Phoenix LLC
www.towercraneschoolphoenix.com

Toyota Material Handling, USA Inc
www.toyotaforklift.com

TVH Parts Co
www.tvhamericas.com

United Rentals Inc
www.unitedrentals.com

Universal Equipment Inc
www.universalequipment.net

US Safety Depot
<http://www.ussafetydepot.com>

Valcourt Exterior Building Services of NJ, LLC
www.valcourt.net

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ATENKO
www.atenko.com.uy

Corin SA
www.corinrentup.com.uy

Elevaciones, S.A.
www.tecnoandamio.com

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www.tuyetnga.com.vn

VIETNAM

Tuyet Nga Co Ltd
www.tuyetnga.com.vn

UK Head Office

IPAF Ltd
Tel: +44 (0)15395 66700
info@ipaf.org
www.ipaf.org

Benelux

IPAF-Benelux
Tel: +31 (0)6 3042 1042
benelux@ipaf.org
www.ipaf.org/nl

Brazil

IPAF-Latin America
Tel: +55 11 39588590
portugues@ipaf.org
americalatina@ipaf.org
www.ipaf.org/pt

China

IPAF-China
Tel: +86 10 8430 2310
china@ipaf.org
www.ipaf.org/cn

France

IPAF-Bâle
Tel: +33 (0)1 30 99 16 68
france@ipaf.org
www.ipaf.org/fr

Germany

IPAF-Deutschland
Tel: +49 (0)421 6260 310
deutschland@ipaf.org
www.ipaf.org/de

Italy

IPAF-Italia
Tel: +39 02 319 206 50
italia@ipaf.org
www.ipaf.org/it

South East Asia

IPAF-South East Asia
Tel: +65 9686 4191
sea@ipaf.org
www.ipaf.org

Spain

IPAF-España
Tel: +34 677 889 049
espana@ipaf.org
www.ipaf.org/es

Switzerland

IPAF-Basel
Tel: +41 (0)61 227 9000
basel@ipaf.org
www.ipaf.org

UAE

IPAF-UAE
Tel: +971 (0)55 3094 333
uae@ipaf.org
www.ipaf.org

USA

IPAF-North America
Tel: +1 518 280 2486
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